

Rohan Balkondekar

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WORK EXPERIENCE

Xsolla

AI Lead

Los Angeles / Kuala Lumpur

Apr 2025 – Present

- Lead **AI strategy, adoption, and productization** across product, engineering, and enablement; run **Claude Code CLI workflows** for CTO-level sessions.
- Own direction for **Shop Builder AI, Xsolla CLI, MCP strategy, Docs MCP**, AI Kit, and AI governance.
- Built **Neuronet**, a company-wide **Slack AI assistant** for workflow execution, internal context retrieval, and agent automation.
- Contribute to AI SDLC systems across **AI code review**, Background Agents, **OneBox** sandboxed environments, Intelligent CI/CD, and Xarvis eval/verification.
- Led **30 Drive-sourced AI enablement sessions**, monthly AI digests, AI Resources Hub, tech talks, AI Champions, AI Week/Summits, and Xsolla School.

OutSight AI / Vibegrow.io

Founder

San Francisco Bay Area / Remote

Jan 2025 – Present

- Founded **OutSight AI**, an AI growth platform for MSMEs, exited to **Xsolla via acqui-hire**, and continued the product line as **Vibegrow.io**.
- Built content, social, landing-page, **CRM/funnel**, and analytics workflows for small-business operators.
- Shipped **Vibegrow platform**, public site, extension integrations, **production auth/commerce flows**, and AI marketing workflows.

Air Arabia

Data Scientist / Generative AI Lead

Sharjah / Dubai, UAE

Apr 2024 – Jun 2025

- Led **4 GenAI projects** across customer support, development, internal operations, and engineering workflows.
- Developed **customer-support AI automation** for **92K+ monthly FAQ interactions** across support workflows.
- Shipped AI agents for technical-debt cleanup, staff-productivity workflows, and engineering-system verification.
- Owned LLM application delivery from **prototype to production**, including evaluation, MLOps, stakeholder review, and rollout.

Lyzr AI

SDE-2, Generative AI (Contract)

Remote

Nov 2023 – Mar 2024

- Designed a **GenAI agent SDK** for conversational data analytics and a **one-click fine-tuning pipeline** for **13 language and diffusion models**.

Scale AI / AI Consulting

Expert AI Trainer, AI Consultant

Remote

Sep 2023 – Apr 2024

- Evaluated prompts, model outputs, reasoning traces, and code-generation behavior for ML/data-science workflows.
- Advised startups, YC companies, SMEs, and Fortune 500 client teams on applied AI delivery.

Iauro Systems

Software Engineer / Machine Learning Engineer

Pune, India

Jan 2023 – Nov 2023

- Fine-tuned and deployed GenAI models for **banking, fintech, and HR-tech** products, improving cost, latency, and answer quality in production workflows.
- Built **Python, Rust, and JavaScript** systems for LLM products, data simulation, and production ML tooling.

EDUCATION

Shri Guru Gobind Singhji Institute of Engineering & Technology

B.Tech, Engineering

Maharashtra, India

GPA: **9.20 / 10**

AWARDS

Top 60 nationally, Indian National Academy of Engineering Mentorship Program | **Top 15 nationally**, Innovation for Defence Excellence program

TECHNICAL SKILLS

Languages: Python, Rust, TypeScript, C++, C, SQL | **AI/ML:** LLM agents, MCP, RAG, evals, fine-tuning, NLP, MLOps, PyTorch, diffusion models

Systems: Docker, CI/CD, AWS, Azure, Git, PostgreSQL, MongoDB, React, Node.js, Flask, Django, Actix Web